How can integraERP generate more *income* for your business??

Email and/or fax invoices, statements, etc.
Save on Postage - emailing and/or faxing invoices, statements, reminder notices can save significant dollars that is now spent on postage. This can amount to a savings of $3-500 per month for many companies.

Increase Cash Flow - since electronically generated invoices arrive immediately, they are in the hand of your customer now, not in 2-4 days after being stuffed and mailed.

Credit Calls are Expedited - when making follow up calls on past due invoices, just tell the customer that you are emailing or faxing the invoice as you speak - have them review it on the phone while you are talking.

Automatically Calculate Delivery / Freight Charges
Zones & Minimum Hauls - zones can be setup (local, 20 miles, 40 miles, etc) that have minimum freight charges associated with a delivery into that zone. This will insure that you are reimbursed appropriately and the customer service person does not have to enter the freight amount. Zones can be assigned to Customers and Jobs.

Calculate Delivery Charges by Zone & Product Type - types of products (brick, block, mortar, etc.) can be setup and a freight charge per each is tied to a zone. For example, 8" block going to "ZONE 3" is setup as 12 cents per block for delivery. If 1200 block are on the order, then $144 is the calculated delivery charge.

Prompt Pay Discounts by Customer & Product
Improve Cash Flow - getting paid promptly increases money in the bank and reduces the chance of having a long term receivable. Since many types of products carry tight margins, it is difficult to offer a "prompt pay discount" on an entire invoice that may include products that have small margins. BrickIT provides a function to setup "prompt pay discounts" by customer and product so that you can decide which line items on an order will receive a discount.

Save $$ on Forms
Utilize Laser Forms - custom business forms are expensive and not easily changed. With BrickIT your forms can be printed on plain paper which is a very inexpensive and cost effective option. If a change needs to be made on the form, SEI can make it and you can begin to utilize it immediately. It is not necessary to wait until you "run out" of the pre-printed forms or even throw them away.

Monitor Your Margins
Identify Margin Problems - the BrickIT Dashboard displays orders that do not achieve a minimum margin % that you choose. When orders are entered that are below this level, that order number appears on the screen. A simple click on the order# displays the full order detail with margins by line item. This provides a proactive method of avoiding orders that are entered incorrectly and/or don't make money.

Scheduling Reports
Run Reports Automatically - it is critical to review key areas of your business such as customer aging, vendor aging, low stock items, etc. and there are reports in most system that provide this information. However, too often the reports are not run on a timely basis. The "Scheduler" function in BrickIT enables reports to run automatically as often as you desire with the report being printed or emailed to the person responsible for that area of your business.