integraERP

integraERP **is the natural upgrade from Integrasoft or TechGAP providing a Windows® user interface. SEI has been running *integraERP* internally for several years with excellent results. Frederick Block and Cherry Street Building Supply have recently migrated to *integraERP* from Integrasoft. Here is some background on these companies and a few of the reasons why they took the step to *integraERP.***

Frederick Block, Brick & Stone

Since 1967, Frederick Block, Brick & Stone, based in Winchester, has served Virginia's Shenandoah Valley, the Eastern Panhandle of West Virginia, and surrounding counties by striving to exceed their customers' expectations. Frederick's goal is to provide architects, contractors and homeowners a pleasant experience while offering a diverse selection of products. Since 1997 Frederick has worked with SEI first utilizing TechGAP and then upgrading to Integrasoft in 2003. Now they have implemented integraERP to take advantage of the following:

- Windows® User Interface- a common user interface for all programs
- Laser Forms Design - ability to design their quote, invoice and delivery ticket on plain paper
- Email and fax functionality - ease of emailing and/or faxing invoices, etc.
- Brick & Block functions - numerous new features for the masonry industry

Steve Slaughter, VP of Frederick said " *integraERP provides the stability and functionality we had come to depend on in Integrasoft, but with an enhanced interface that is both more user friendly and user efficient. By reducing the time it takes our staff to perform daily functions, we can realize large cost savings on a yearly basis".*

Cherry Street Building Supply

Cherry Street Building Supply, a highly recognized Woman Owned Company and a purveyor of building materials since the 1960s has grown into a home center that encompasses a wide breadth of hand picked products, services and helpful staff ready for your next building project. Based in Culpeper, VA, they serve retail and commercial customers in the greater Piedmont River Valley. Since 1988, Cherry Street has utilized GAP, TechGAP and Integrasoft before upgrading to integraERP for the following reasons:

- Windows® User Interface- a common user interface for all programs
- Laser Forms Design - ability to utilize plain paper instead of costly forms
- Email and fax functionality - ease of emailing and/or faxing invoices, etc.
- Point-Of-Sale functionality - ability to handle counter transactions easily
- Integration between Orders & POs - they have many "special orders" and need to link POs to the customer's order
- Signature Capture at the counter

Nadine Bulmer, Treasurer at Cherry Street said "*integraERP allows us to link our purchase order number to the customer's order number. With this feature, it is very easy to charge the special order to that particular customer without having to re-enter the information. Our customers are excited that we can now email their invoices and statements to them. This will help cut our costs with forms and postage*".

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